

CHIEF EXECUTIVE OFFICER (CEO)
HOME BUILDERS ASSOCIATION OF VIRGINIA

The Home Builders Association of Virginia (HBAV) has an immediate opening for a person to serve as Chief Executive Officer (CEO). HBAV is a statewide trade association based in Richmond, Virginia. Established in 1956, the organization currently has 3,100 builder and associate members.

Position Description:

The ideal candidate will provide leadership to position HBAV at the forefront of the industry. Minimum of a Bachelor's Degree or eight years of relevant trade association management experience and a Certified Association Executive (CAE) professional designation or equivalent is preferred. The position requires strong written and verbal communication and interpersonal skills; the ability to effectively interact with state legislators and regulators and the ability to work with a wide range of personalities. Additionally, the candidate must possess the ability to motivate members and manage staff, and to simultaneously manage multiple projects. Experience in policy formation, budget development, strategic planning and implementation is a must.

Position Responsibilities:

Work closely with the Executive Board and Board of Directors to implement the associations directives and policies.

Deliver all programs, products and services and effectively manage the overall day to day operations of the association.

Maintain an effective relationship with all members of the State Legislature, Statewide Office holders and key State Regulators.

Maintain positive relations and effective communications with the elected leadership, committees and members.

Understand and appreciate the member's business challenges proposed programs to meet their changing needs.

Position Requirements:

Strong business and financial skills; able to make action-driven decisions. Can effectively prioritize and manage multiple tasks. Adept at dealing with a variety of issues/agendas.

Ability to empower staff to build a culture of being at the front of member programs and services.

As an Executive of stature, well respected in the profession, with the ability to effectively represent the association to various constituencies.

An articulate and effective communicator with strong verbal and written communication skills.

Compensation Details:

This opportunity provides salary commensurate with experiences, skills and abilities, and an excellent benefit package.

Application Instructions:

Please submit your resume in the strictest confidence to: jmsnell@hbav.com
Or mail to: JM Snell, Immediate Past President, Home Builders Association of Virginia, 707
East Franklin Street, Richmond, VA 23219