

## Introducing the HBAV Member Rebate Program

No one likes to leave money on the table. So, what if you could get a rebate for your loyalty to many of the nation's leading housing industry manufacturers? Now you can!

This program is aimed at increasing your bottom line. For minimal effort of informing us of the products you use when you close a home or remodeling project, you will be putting money in your pocket. When you participate, you can count on receiving checks every quarter!

### Benefits of participating

The biggest perk? Money. Cold, hard cash. And all for just remaining loyal to many of the country's leading manufacturers you already use in all of your homes or remodeling projects. Lump-sum checks for closed homes are mailed quarterly.

### No change needed in your business practice

Besides the money, that's the best part of the program – it relies on very little from you and doesn't change the way you conduct business. Best of all, you do NOT have to change the way you currently buy. We do the paperwork, collect the money and mail you the quarterly checks directly!

### How to register

Obtaining the benefit for your loyalty couldn't be easier. Fax the attached registration form to toll-free (800) 977-5591 or register at [www.HBAV.com](http://www.HBAV.com).

### Detailed Builder Rebate Form

You will be sent a Rebate Claim Form that details the information that is needed per home from the manufacturers you have used.



## Don't Miss This Chance!

- Free Registration
- No Receipts Necessary
- Quarterly Checks

Register online at  
[www.HBAV.com](http://www.HBAV.com)



707 East Franklin St. \* Richmond, VA 23219  
Phone: 804-643-2797 \* Fax: 804-780-2482

# Money In Your Pocket



## Membership Pays

# Participating Manufacturers

Current List as of 1<sup>st</sup> Quarter 2009



# Frequently Asked Questions

## Do I have to change the way I do business?

You don't need to!  
You still utilize the same suppliers and continue conducting your business as usual. The only requirement to qualify for a rebate is that you use at least two of our manufacturers.

## What if my subcontractors buy supplies?

The manufacturers are rewarding loyalty with these rebates. If you are specifying the product to your subcontractors, then you are affecting the sale and therefore qualify for the rebate.

## Must I align with all manufacturers?

No. In fact, a builder or remodeler only needs to use two of our manufacturers to qualify for a rebate.

## Do I have to save my receipts?

There are no receipts necessary to process your rebate claim. We have made the rebate program as simple as possible. Instead of receipts, we use our manufacturers' salespeople in your area to check that their products were used.

## Why do manufacturers want to reward me?

Manufacturers recognize that the small-to-midsize builder and remodeler is the largest segment of the building industry, and they are rewarding those builders and remodelers with rebates.

## Is my company big enough to qualify?

Yes! As a member, you have the combined buying power equivalent to a Top-10 builder.



Fax form to toll-free (800) 977-5591 or register at [www.HBAV.com](http://www.HBAV.com)

Date: \_\_\_\_\_

Company Contact: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, State, Zip Code: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Registration Form \_\_\_\_\_

Local HBA: \_\_\_\_\_

Company Name: \_\_\_\_\_

Fax: \_\_\_\_\_

Type of Builder:  Custom  Sales/Models

Approximate number of homes sold per year: \_\_\_\_\_

Please circle any manufacturer you (A) currently use and any manufacturer you (B) would consider switching to:

A B Bradford White	A B Carrier	A B C.H.I. Overhead Doors
A B Crane Performance Siding	A B Delta Faucets	A B Eldorado Stone
A B EverMark Wood Doors	A B Heatilator	A B Honeywell Comfort Solutions
A B Honeywell Security	A B Jacuzzi	A B Lutron
A B Mansfield Plumbing	A B Pittsburgh Paints	A B Porter Paints
A B Progress Lighting	A B Therma-Tru Doors	A B TimberTech Decking
A B Velux Skylights	A B Warmly Yours	A B Zurn Pex Plumbing